



The Commonwealth of Massachusetts

HOUSE OF REPRESENTATIVES
STATE HOUSE, BOSTON 02133-1054

PAUL HEROUX
STATE REPRESENTATIVE
2ND BRISTOL DISTRICT

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RE: H245 An Act Relative to Small Brewers
DT: 2 May 2016

Dear Chairwoman Benson and members of the Joint Committee on Consumer Protection and Professional Licensure,

Thank you for considering *H245, An Act Relative to Small Brewers* before your committee in September of last year.

This legislation would enable small beer manufacturers to terminate a contract, with notice, to distributors also known as wholesalers. This is specifically targeted towards smaller brewers because the beer manufacturer cannot make up 20% of the distributors portfolio. This safeguard protects the distributor from losing a major source of revenue unexpectedly but still enables the small brewer to find the best distributor for their product.

Thank you for your time and consideration of this bill. I respectfully request that *H245, An Act Relative to Small Brewers* be released favorably and expeditiously from your committee.

Sincerely,

A handwritten signature in cursive script that reads "Paul Heroux".

Paul Heroux